



## *PetroServ (CY) International*

Nicolaou G. Demetriou Avenue, Lots 54 & 54A – Kyriation Tower – Suite # 101  
Larnaca 6031 - Cyprus. Tel: + 357 24 625666; Mob/International: + 35 797 885511  
[fuad@petroservint.com](mailto:fuad@petroservint.com) and [fuad@petroservusa.com](mailto:fuad@petroservusa.com)

Dear Clients and Business Affiliates:

We have access to light Crude Allocations from North Africa and we are interested in the acquisition of Refined Products (Gasoline, Diesel, and Jet Fuel) as well.

The standard Specs & General Terms to successful Crude Oil transactions are:

- Product Description: Crude (Gas) Oil.
- Country of Origin:
- Specifications: Gravity (light) and Chemical Composition.
- Quantity (BOPD or MTPD):
- Financial Analysis:
- Terms of Delivery: FOB, lifting port details, capacity for loading, size of Tankers, Etc...
- Delivery: within 15 days from date of receipt of the Financial Instrument and accepted by Seller.
- Price offered: Shall be determined by the average of three consecutive days around the Bill of Lading (the day before the B/L and day after).
- Discount %, Gross and Net:
- Commission:
- Contract Duration:
- Contract Summary:
- Form of Payment:
- Performance Bond:

- Proof of Product: Bank to Bank procedure whereby Seller proves Product.
- Proof of Finance: Bank to Bank procedure whereby Buyer proves the Line of Credit.
- Inspection: By an accredited international firm (Hague/Holland offers plenty of choices).
- Name and Address of Transport Company:
- Technical Specs of Tanker(s), to be certified by an accredited firm.
- **Procedures:**
  - a. Buyer supplies the Irrevocable Corporate Purchase Order (ICPO).
  - b. Full Disclosure by Buyer and Seller.
  - c. Buyer reviews and signs contract.
  - d. The Seller will return the duly notarized and signed contract specifying delivery date, quantity as requested and issue the relevant Proforma Invoice.
  - e. Seller will give proof of Products within 10 working days from the date of signature.

**Additional Information important to the Procedure:**

- **Refinery Information:**
  - 1. Name of Refinery:
  - 2. Refinery Number:
  - 3. Refinery Address and Contact:
- **Port Information:**
  - 1. Location: Country, City and name...
  - 2. Infrastructure: Terminal Design, Layout, Capacity...
  - 3. Administrative: Name to contact, e-mail, phone number...

**Initial Requirement by the Broker, our company (PetroServ):**

- a. Refinery Number from Buyer
- b. Due diligence contract specifying the obligations by the parties
- c. The ICPO, notarized, attested and signed by a duly authorized Officer of the buying company...
- d. Back to Back Letter of Credit, Irrevocable and confirmed at a major U.S. or European Bank
- e. Crude shipping Agent designated by the Buyer. If not available, our company (PetroServ) can facilitate the shipping to USA or to Europe as well.



SAVE AS WWF, SAVE A TREE

---

## Dies ist ein WWF-Dokument und kann nicht ausgedruckt werden!

Das WWF-Format ist ein PDF, das man nicht ausdrucken kann. So einfach können unnötige Ausdrücke von Dokumenten vermieden, die Umwelt entlastet und Bäume gerettet werden. Mit Ihrer Hilfe. Bestimmen Sie selbst, was nicht ausgedruckt werden soll, und speichern Sie es im WWF-Format. [saveaswwf.com](https://saveaswwf.com)

---

## This is a WWF document and cannot be printed!

The WWF format is a PDF that cannot be printed. It's a simple way to avoid unnecessary printing. So here's your chance to save trees and help the environment. Decide for yourself which documents don't need printing – and save them as WWF. [saveaswwf.com](https://saveaswwf.com)

---

## Este documento es un WWF y no se puede imprimir.

Un archivo WWF es un PDF que no se puede imprimir. De esta sencilla manera, se evita la impresión innecesaria de documentos, lo que beneficia al medio ambiente. Salvar árboles está en tus manos. Decide por ti mismo qué documentos no precisan ser impresos y guárdalos en formato WWF. [saveaswwf.com](https://saveaswwf.com)

---

## Ceci est un document WWF qui ne peut pas être imprimé!

Le format WWF est un PDF non imprimable. L'idée est de prévenir très simplement le gâchis de papier afin de préserver l'environnement et de sauver des arbres. Grâce à votre aide. Définissez vous-même ce qui n'a pas besoin d'être imprimé et sauvegardez ces documents au format WWF. [saveaswwf.com](https://saveaswwf.com)